



PROGRESSIVE  
SURGICAL  
Huddle

Keeping you “in the know” in the ASC industry

**MCKESSON**

## Progressive Surgical Solutions



**Committed to delivering what  
you need for a healthy business**



**McKesson Medical-Surgical Team**

Account Manager: Brian Valley  
Surgery Center Director: Travis MacDonald

# McKesson at a Glance



*America's oldest and largest healthcare services company*

Company Founded:  
**1833**

Headquarters:  
**San Francisco**

Fortune 500:  
**Ranked 5<sup>th</sup>**

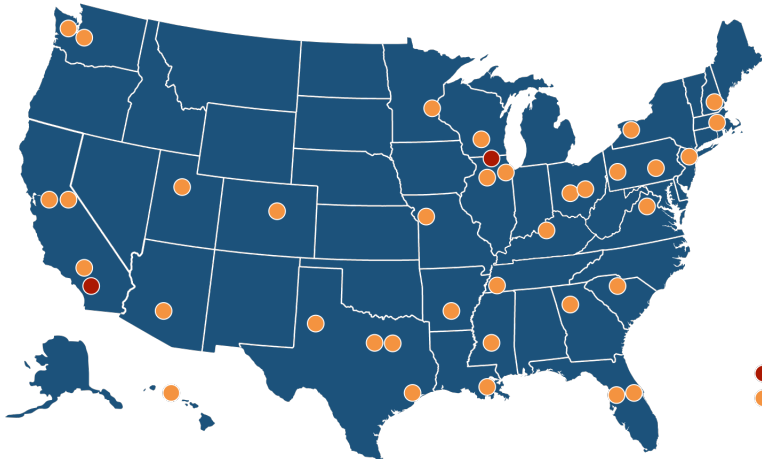
Employees:  
**85,000+**

Segments:  
**Distribution Solutions and Technology Solutions**

*Together with our customers and partners,  
we are creating a sustainable future for healthcare.  
Together, we are charting a course to better health.*

# Supporting Our Customers Nationwide

McKesson  
Medical-Surgical



# Solutions to Enhance Your Business

McKesson  
Medical-Surgical



## *Tools and technologies to help you manage costs and drive efficiencies*

- Online ordering and inventory management
- CSOS – electronic ordering of C2 drugs
- Formal Business reviews
- Access to multiple GPOs
- MedPro - Waste Management
- Implant Manager – electronic management of IOLs



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# McKesson CSOSManager<sup>SM</sup> *Never Fill Out Another 222 Form*

## Proven performance in Surgery Centers

- Integrated into SupplyManager
- Places one order for Rx and Med Surg
- Signs orders electronically in SupplyManager
- Dedicated CSOSManager customer service
- CSOSManager technical support



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## McKesson Implant Manager<sup>SM</sup>

### *Gain Total Control of Your IOL Inventory and Improve Productivity*

#### Automate workflows at receiving, the OR and post-operative stages

- Fast IOL receiving with automated surgical log creation
- Dashboard with complete up-to-date view of entire IOL inventory
- Proactively manage upcoming expiring lenses
- Auto generate bill and replace usage
- Automated return goods authorization and FDA patient registration card
- Reporting and analytics



**IOL Dashboard**



**Management Reports**



**Workflow Automation**

*“Prior to Implant Manager, we would spend hours figuring out where a lens went, which doctor implanted what lens and which lens was associated with a specific patient. I would have to spend hours looking at expiration dates of over 4,500 lenses. Now it is a simple click and complete.” Anna Conley, Cincinnati Eye Institute*

## Additional Partners/Services

- Triose- Freight management company that offers discounted rate on direct purchases; no cost to the customer.
- Medflats –Rx disposal solution that provides a compliant way to properly dispose of expired or unused meds and capture available supplier credits.
- IOS – scanning technology with perpetual inventory option.
- Custom Procedure Trays.
- McKesson RX backorder website – [industryrxsupply.mckesson.com](http://industryrxsupply.mckesson.com) – provides link to FDA drug shortage database for updates on the latest status of current shortages.

## For additional information:

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Visit us at [mms.mckesson.com](http://mms.mckesson.com)

*Thank you.*



BUSINESS  
CARE  
CONNECTIVITY